

# Employment protection with fixed wages

Firms operate in two period. In the first one  $Y = \log N$  while in the second

it is  $Y = \theta \log N$  where  $\theta$  is a productivity parameter

with probability  $p$  it is  $\theta_L < 1$  and with  $1-p$  it is  $\theta_H > 1$ . Wage is fixed at  $W$ , price are normalized to 1 and employment is  $N$ . Firing costs are equal to  $z$

We then have the following expected profits  $E(\pi)$ :

$$E(\pi) = Y_1 - WN_1 + E[Y_2 - WN_2 - z \cdot \max(N_1 - N_2, 0)] \quad (1)$$

And specifying the production functions:

$$E(\pi) = \log N_1 - WN_1 + p\theta_L \log N_2 + (1-p)\theta_H \log N_2 - WN_2 - z \cdot \max(N_1 - N_2, 0) \quad (2)$$

We solve it with backward induction

## Second period decisions:

If we have  $\theta_H$  (with probability  $1-p$ ), the firms necessarily want to increase  $N_1$  and  $N_1 - N_2 < 0$ . Then second period profits are:

$$\pi_2 = \theta_H \log N_2 - WN_2 - z \cdot \max(N_1 - N_2, 0) = \theta_H \log N_2 - WN_2 \quad (3)$$

In this case optimal employment entails

$$\frac{\partial \pi_2}{\partial N_2} = \frac{\theta_H}{N_2} - W = 0 \quad (4)$$

And then

$$N_2 = \frac{\theta_H}{W} \quad (5)$$

Equation (5) is employment in the second period when productivity turns out to be high: in this case employment does not depends on firing costs  $z$ .

If we have  $\theta_L$  (with probability  $p$ ), the firms necessarily want to decrease  $N_1$  and  $N_1 - N_2 > 0$ . Then second period profits are:

$$\pi_2 = \theta_L \log N_2 - WN_2 - z \cdot \max(N_1 - N_2, 0) = \theta_L \log N_2 - WN_2 - z \cdot (N_1 - N_2) \quad (6)$$

In this case optimal employment entails

$$\frac{\partial \pi_2}{\partial N_2} = \frac{\theta_L}{N_2} - W - z = 0 \quad (7)$$

And then

$$N_2 = \frac{\theta_L}{W-z} \quad (8)$$

Equation (8) is employment in the second period when productivity turns out to be low: in this case employment depends positively on firing costs  $z$ .

## First period decisions

Given (5) and (8) we have that the total expected profits are:

$$E(\pi) = \log N_1 - WN_1 + p\theta_L \log \frac{\theta_L}{W-z} + (1-p)\theta_H \log \frac{\theta_H}{W} - WN_2 - p \cdot z \cdot \left(N_1 - \frac{\theta_L}{W-z}\right) \quad (9)$$

In the first period, firms choose  $N_1$  optimally to maximise the above expected profits. Then

$$\frac{\partial E(\pi)}{\partial N_1} = \frac{1}{N_1} - W - p \cdot z = 0 \quad (10)$$

And then

$$N_1 = \frac{1}{W+p \cdot z} \quad (11)$$

Equation (11) is employment in the first period and it depends negatively on firing costs  $z$ .

## Average expected employment

Average expected employment is  $E\left(\frac{N_1+N_2}{2}\right)$ . We have that

$$E\left(\frac{N_1+N_2}{2}\right) = \left(\frac{1}{W+p \cdot z} + p \cdot \frac{\theta_L}{W-z} + (1-p) \cdot \frac{\theta_H}{W}\right)/2$$